

10 good reasons to select Cimbian UK as your partner

1. **Experience:** Knowledge within Cimbian UK has been accumulated over more than 25 years of providing technical solutions and support to organisations around the World.
2. **Flexibility:** Being a small, people-based company means that Cimbian can adapt to the changing needs of our customers often as quickly as the needs themselves.
3. **Connected:** Cimbian is based upon strong links forged around the world over many years, links that often provide connections to solutions just waiting for a problem.
4. **Independent:** Cimbian is not a manufacturer and is therefore able to offer the right solution to suit the task in hand, rather than manipulate the task to suit a solution.
5. **Supported:** Your need for support is well understood and this requirement for the right level of support in the time-frame you need is underwritten by all of Cimbian's partners.
6. **Enthusiastic:** Creating solutions to problems is what we do and, because we know there is a solution to a problem we are always keen to make the match and apply our skills.
7. **Versatile:** Software; hardware; mechanical; service; design; manufacturing. All of these skills & services, and more, are available from Cimbian and our partners. Tell us what you need and we probably already have a solution route to hand.
8. **Capable:** Cimbian personnel have been delivering partner-based solutions for many years and this exposure to problem solving means we have seen much of what is to come and from most quarters, whether political, economical, social or technological. Most of today's challenges are variants of challenges long-since overcome.
9. **Honest:** Cimbian is based upon partnership, in fact our name is derived from symbiosis - the ultimate partnership. Partnerships where long-term mutual gain is the objective and without trust, honesty and integrity this gain cannot thrive. We will never knowingly out-step a partner, whether a supplier or a customer.
10. **Innovative:** When asked what key quality Cimbian personnel had brought to bear in solution finding the answer given is normally "innovation". The ability to adapt existing processes and technologies to create a whole new application.

A sample of our customers:

| Company | Market |
|----------------------------|--------------------------------------|
| Allen & Heath | Professional audio equipment |
| ABB | National power grid equipment |
| Ashgill Electronics | Manufacturing – electronics |
| Axis Electronics | Manufacturing – electronics |
| BAE Systems | Avionics |
| Bentley Motors | Manufacturing - luxury cars |
| BSkyB | Satellite broadcasting |
| GE | Railway signal systems |
| Red Europe | Filming equipment |
| Hewlett Packard | Computing systems |
| Cellnovo | Medical devices |
| Jabil Global Services | Manufacturing – electronics |
| MBDA UK | Defence electronics |
| McLaren Electronic Systems | Motor racing electronics |
| Sunseeker | Luxury yachts |
| Moog | Manufacturing – electronics |
| National Rail Supplies | Railway systems |
| Nissan Europe | Development - Automotive Electronics |
| Parker SSD Drives | AC and DC Drives |
| Penny & Giles Aerospace | Avionics |
| Qinetiq | Defence electronics |
| CablePoint | Cable assembly |
| Triumph Actuation | Aerospace products |
| Stadium Zirkon | Manufacturing – electronics |